



New Efficiency Plans & Strategies

A review of historical growth

Moderator:

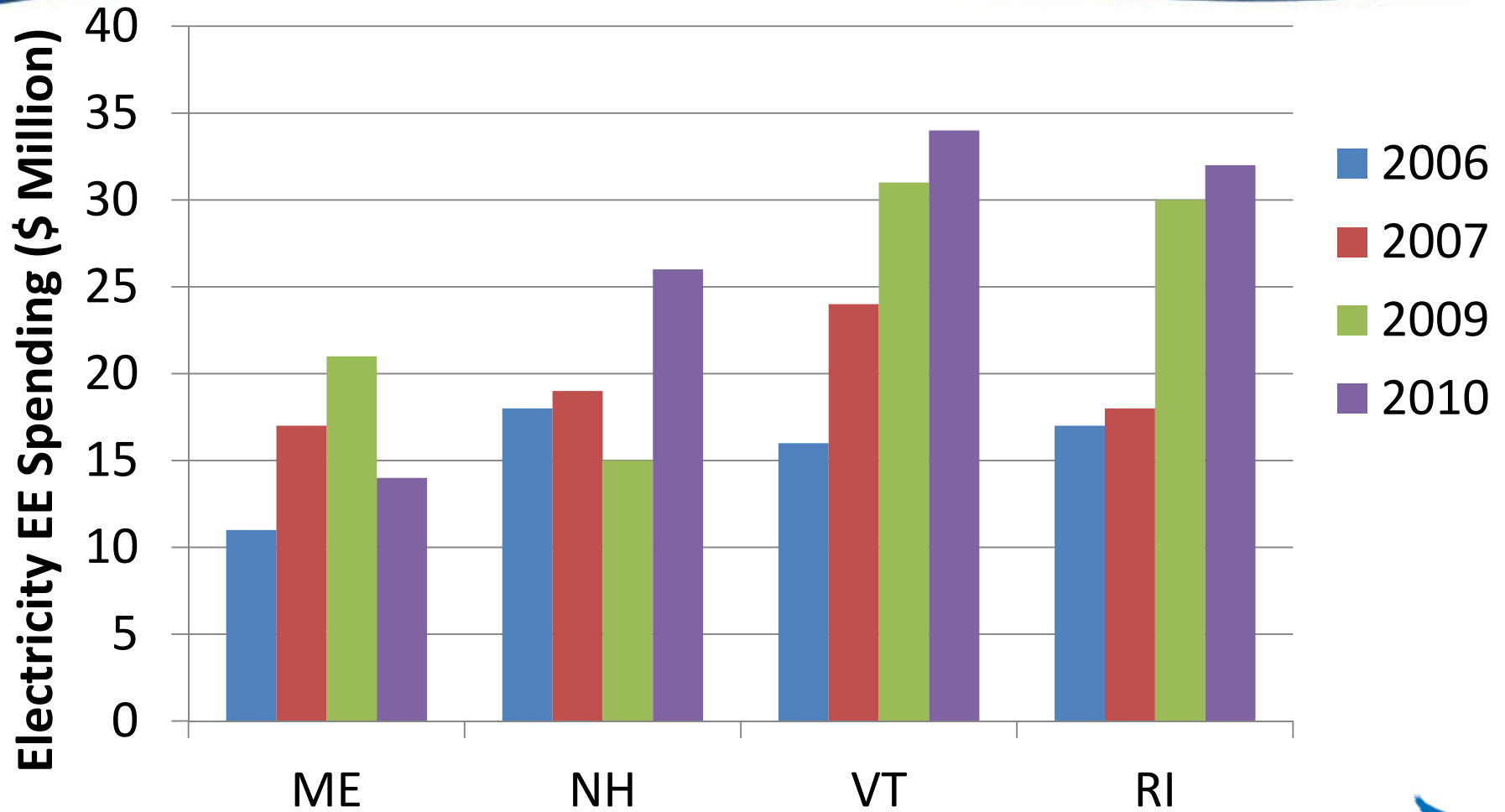
Fran Cummings

Peregrine Energy Group, Inc.

AESP-NEEC Conference

11/1/11

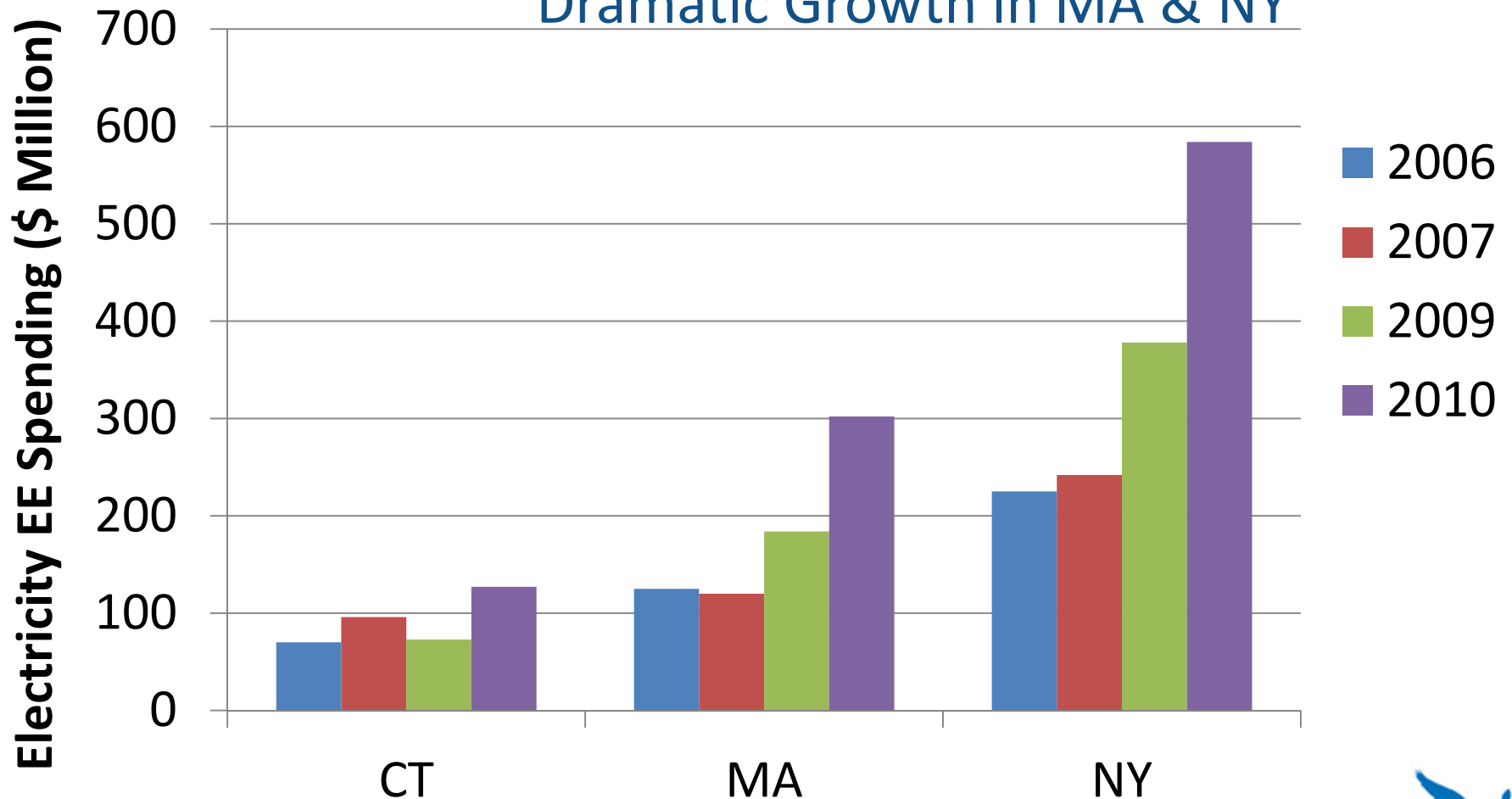
Electric EE Spending Increasing Every Year - 1



Source: ACEEE

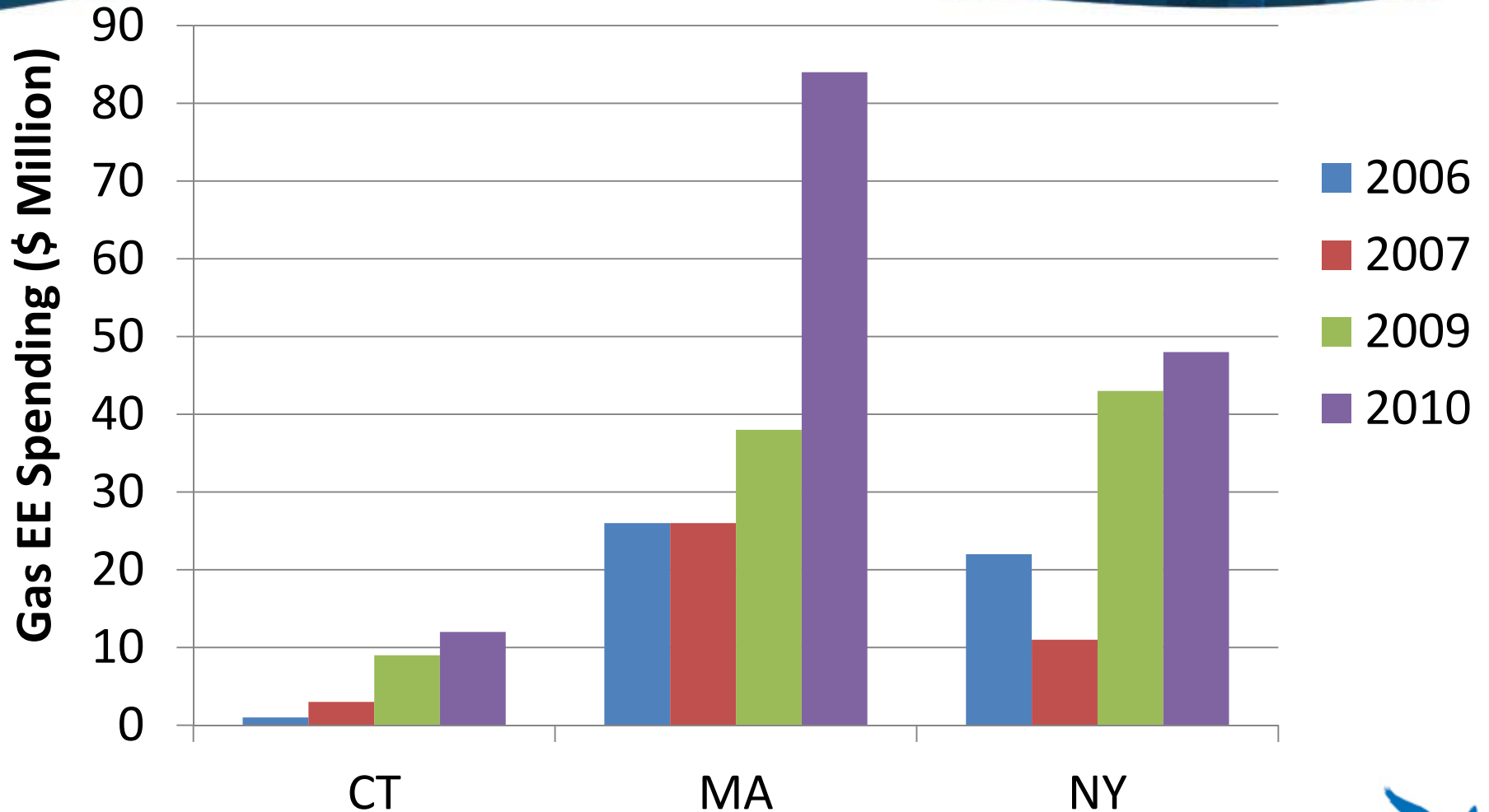
Electric EE Spending Increasing Every Year – 2

Dramatic Growth in MA & NY



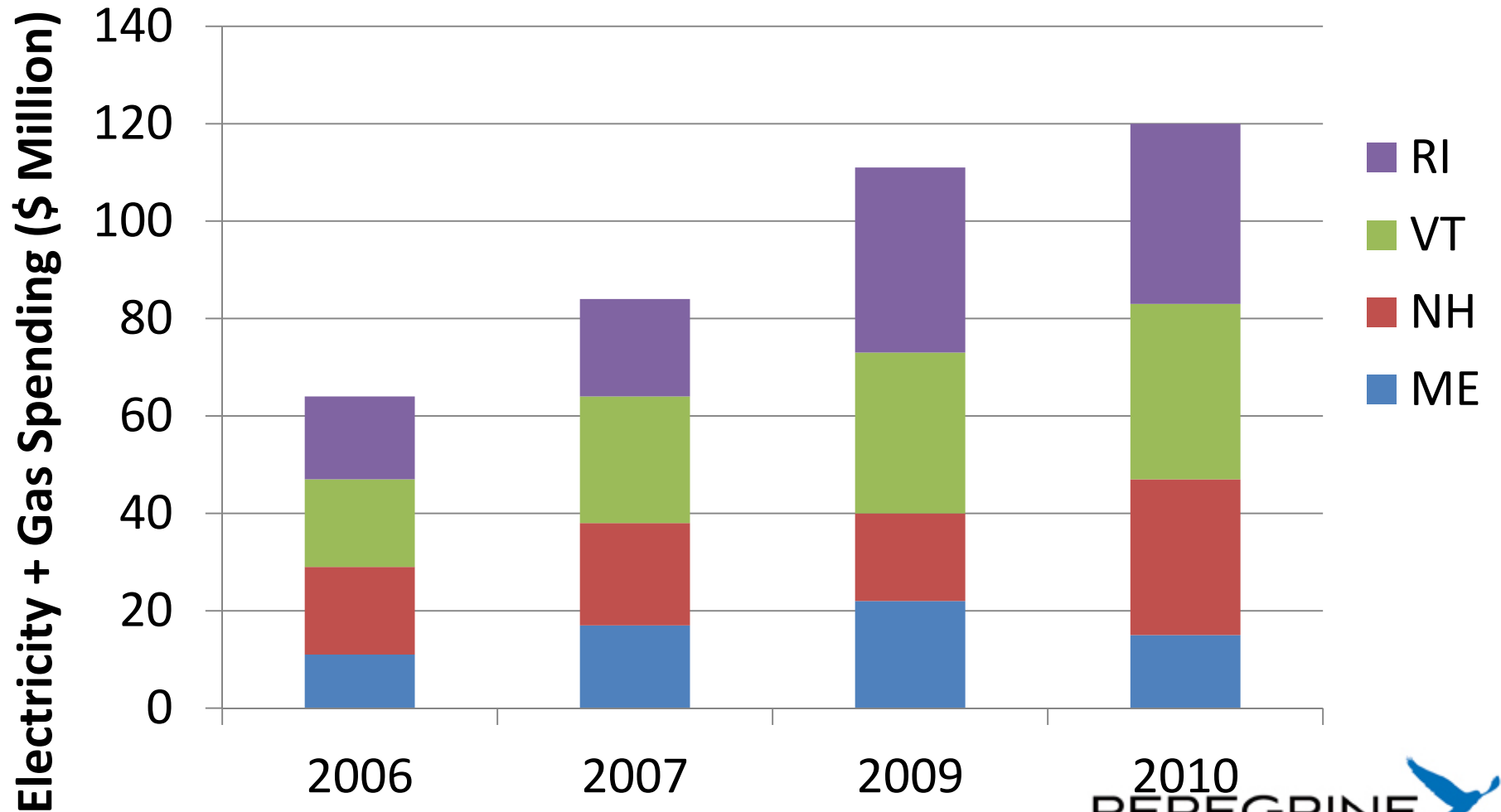
Source: ACEEE

For Gas EE, Biggest Growth has been in MA



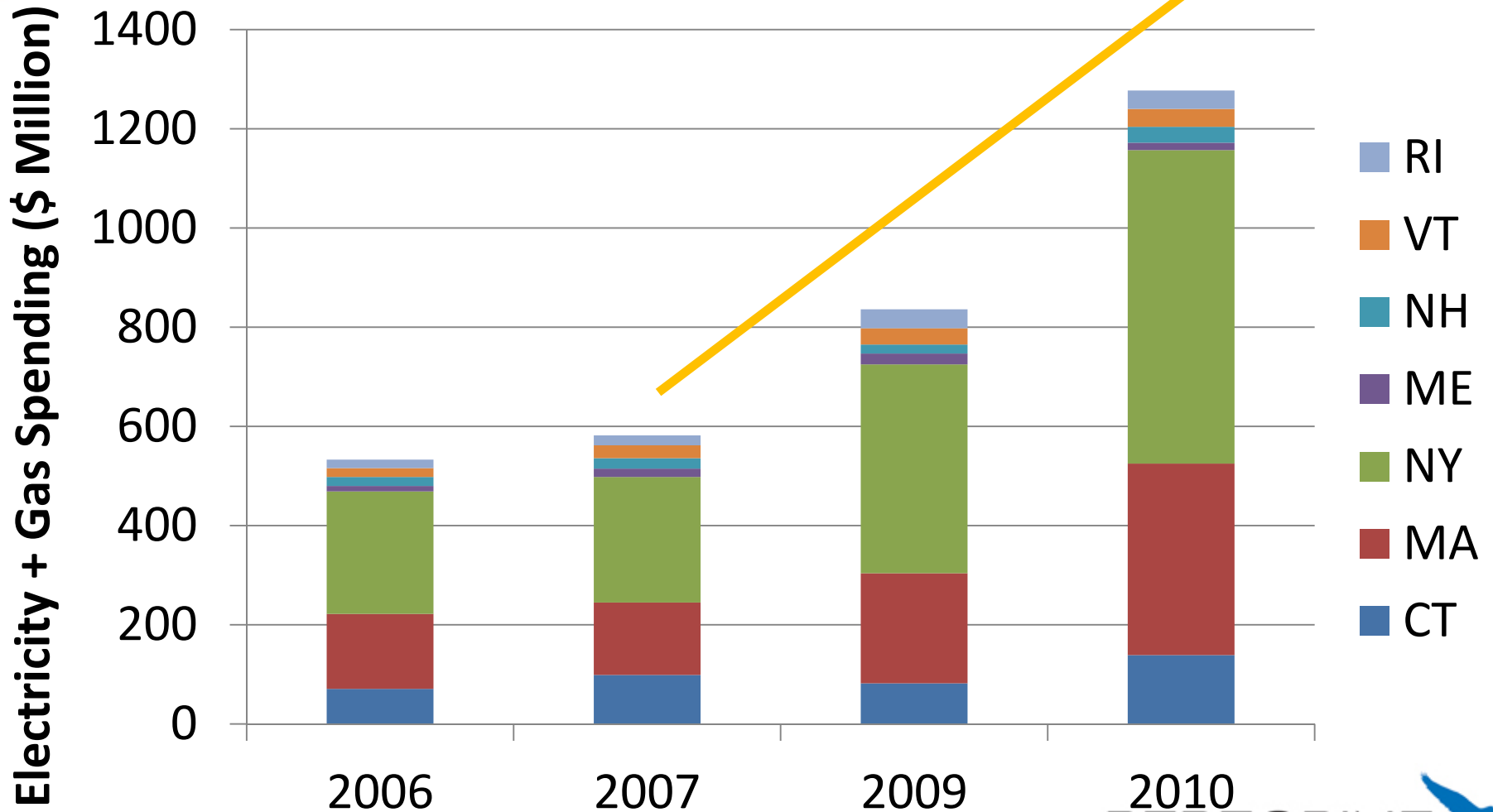
Source: ACEEE

Another View of Growth



Source: ACEEE

Question: Will budgets keep growing?



Source: ACEEE